



# 10th International Purchasing Conference

March 27, 2014 at Meriton Grand Conference & Spa, Tallinn, Estonia

## PROGRAM

**09:00 Registration and Morning Coffee**

**09:30 Good Practice and Trends in Procurement – Soren Vammen**, President of the [IFPSM](#), CEO of [Kairos Commodities](#), CEO of [DILF](#), Denmark

**10:15 Evolution of Estonian Purchasing and Supply Chain Management – Emöke Sogenbits**, Supply Chain Manager, [éolane Tallinn](#), Estonia

**11:00 Coffee Break 30 minutes**

**11:30 Strategic Sourcing & Outsourcing eProcurement: Reaping the benefits – Charlie Villasenor**, President of the [TransProcure Corporation](#), Chairman of the Board, [PASIA](#), Philippines

**12:15 Innovation in European Purchasing and Supply Chain Management – Olaf Holzgreffe**, Head of International Business Development & Affairs, [BME](#), Germany

**13:00 Lunch 60 minutes**

**14:00 Growing your Professional Reputation in Supply Chain Management - Cheryl Paradowski**, President & CEO, [SCMA](#), Canada

**14:15 Limitless professional development in Purchasing and Supply Chain Management – Kerttily Golubeva**, Group Sourcing Manager, [ENSTO](#), Estonia

**15:15 Coffee Break 20 minutes**

**15:35 Efficient Sourcing from India – C. Subbakrishna**, National President, [IIMM](#), India

**16:20 Practical applications of the IFPSM Global Purchasing Standard – Malcolm Youngson**, CEO, [IFPSM](#), United Kingdom

**16:50 Fully Automated Purchasing and Supply Management in Selver – Kristjan Anderson**, AX2012 Implementation Project Team Leader, [Selver](#), Estonia

**17:30 Conclusions – moderator Illimar Paul**, Managing Partner, [Sensei](#), Estonia

**Terms of Participation:** EUR 350,00/participant + VAT 20%

**Accommodation in [Meriton Grand Conference & Spa](#):**

EUR 70/SGL/night (incl. breakfast)

EUR 80/DBL/night (incl. breakfast)

EUR 135/Suite/ningt (incl. breakfast)

**Info and registration:**

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